

EXPLORE: Click on the links to find the job titles that seem most interesting to you to learn more! Save any jobs you are interested in from this career pathway in your XELLO account so that you can create an Academic and Career Plan (ACP) later on.

Educational Level May also require work experience	Accounting & Business Finance	Securities/Investments & Banking Services	Insurance
High School Diploma, Certification	Tax Preparer Statement Representative Accounts Payable/Receivable Associate Bookkeeper ○ Bill and Account Collector ○ (Operations Technician/General Clerical/Administrative Support) Range \$30,000-\$45,000	Bank Teller * ○ New Accounts Representative * Loan Processor * Retail Banker Range \$34,000-\$45,000	Customer Service/Account Management * Insurance Claim Representative Range \$30,000-\$60,000
Certification or Technical Diploma	Inventory Control Associate Payroll Associate Operations Technician Accounting Assistant Range \$36,000-\$49,000	Retail Loan Officer Financial Planning Assistant Assessor/Appraisers Range \$40,000-\$50,000	Customer Service Representative Claims Assistant/Adjuster (Claim Representative) Underwriting Assistant (Processor) Insurance Sales Range \$40,000-\$125,000
Registered Apprenticeship	Financial Services Professional Range \$77,000-\$200,000+ (research with DWD and WTCS)		
Associate Degree	Accounting Clerk Budget Analyst Contract Specialist Financial Analyst * Range \$40,000-\$160,000	Account Manager * ○ Personal Banker Residential Mortgage Loan Officer Mortgage Broker ○ Financing Specialist Loan Underwriter Range \$47,000-\$200,000+	Account Manager (Client Facing) Real Estate Assessor Financial Service Representative Insurance Agent ○ Insurance Underwriter ○ Range \$45,000-\$200,000+
Bachelor Degree and beyond	Accountant * ○ Auditor ○ Financial Manager * ○ Forensic Accountant ○ Range \$52,000-\$160,000	Bank Manager * ○ Credit Analyst Investment Banker ○ Research Analyst (Financial) ○ Money Manager ○ Stock Trader ○ Commercial/Business Banking Loan Officer Range \$60,000-\$200,000+	Actuary ○ Personal Financial Advisor Risk Management Specialist Insurance Claims Adjusters ○ Business Analyst/Data Analytics Fraud Investigator Range \$50,000-\$250,000+
Postsecondary Options	Click HERE for Postsecondary Options	Click HERE for Postsecondary Options	Click HERE for Postsecondary Options

* **BRIGHT OUTLOOK** = these jobs are expected to grow in the future – which means more opportunities for you!

○ **XELLO** = you can learn more and save this job in your Xello account (note: some job titles might look a little different in Xello)

Your Academic and Career Plan (ACP) for this career pathway starts here...

Use this page to figure out which classes and activities you will take to prepare for this career pathway. Record your plan in XELLO.

Career and Technical Education Courses	Must include a sequence of at least TWO Career and Technical Education courses. Should align with Education Building Blocks for the pathway: <ul style="list-style-type: none"> Intro to Business Accounting Accounting 2 		Start creating your professional network through CAREER EXPLORATION PROGRAMS . Record your experiences in XELLO.	
Other Recommended Courses			Statewide: <ul style="list-style-type: none"> You can find the list of career exploration programs associated with this pathway and develop a program list specific to your region or school. 	
Career and Technical Student Organization	<ul style="list-style-type: none"> Wisconsin DECA Student Organization 			
Work-Based Learning Options	<ul style="list-style-type: none"> Youth Apprenticeship- Finance 4(50 hrs/year; 1-2 years) 			
Industry Recognized Credential Options <i>Italics = must be 18 years old to obtain</i>	Accounting & Business Finance	Securities/Investments & Banking Services	Insurance	
College Credit Opportunities You can find the list of college credit opportunities included in the postsecondary options for this pathway HERE .	College Courses Offered at Your High School			
	Transcripted Credit <ul style="list-style-type: none"> Accounting (NTC) Advanced Accounting (NTC) 	AP and/or IB Courses		
	College Courses You Can Take at a College Campus			
	Application Deadlines: October 1st: Spring Courses February 1st: Summer Courses (ECCP only) March 1st: Fall Courses			
Start College Now	Early College Credit Program			