



**EXPLORE**: Click on the links to find the job titles that seem most interesting to you to learn more! Save any jobs you are interested in from this career pathway in your XELLO account so that you can create an Academic and Career Plan (ACP) later on.

<b>Educational Level</b> May also require work experience	Accounting & Business Finance	Securities/Investments & Banking Services	Insurance		
High School Diploma, Certification	Tax PreparerStatement RepresentativeAccounts Payable/Receivable AssociateBookkeeper ()Bill and Account Collector ()(Operations Technician/GeneralClerical/Administrative Support)Range \$30,000-\$45,000	Bank Teller * New Accounts Representative * Loan Processor * Retail Banker Range \$34,000-\$45,000	Customer Service/Account Management * Insurance Claim Representative Range \$30,000-\$60,000		
Certification or Technical Diploma	Inventory Control Associate Payroll Associate Operations Technician Accounting Assistant Range \$36,000-\$49,000	Retail Loan Officer Financial Planning Assistant Assessor/Appraisers Range \$40,000-\$50,000	<u>Customer Service Representative</u> <u>Claims Assistant/Adjuster (Claim Representative)</u> <u>Underwriting Assistant (Processor)</u> <u>Insurance Sales</u> Range \$40,000-\$125,000		
Registered Apprenticeship	Financial Services Professional Range \$77,000-\$200,000+ (research with DWD and WTCS)				
Associate Degree	Accounting Clerk Budget Analyst Contract Specialist Financial Analyst * Range \$40,000-\$160,000	Account Manager * Personal Banker Residential Mortgage Loan Officer Mortgage Broker Financing Specialist Loan Underwriter Range \$47,000-\$200,000+	Account Manager (Client Facing) Real Estate Assessor Financial Service Representative Insurance Agent O Insurance Underwriter O Range \$45,000-\$200,000+		
Bachelor Degree and beyond	Accountant * Auditor Financial Manager * Forensic Accountant Range \$52,000-\$160,000	Bank Manager * Credit Analyst Investment Banker Research Analyst (Financial) Money Manager Stock Trader Commercial/Business Banking Loan Officer Range \$60,000-\$200,000+	Actuary O Personal Financial Advisor Risk Management Specialist Insurance Claims Adjusters O Business Analyst/Data Analytics Fraud Investigator Range \$50,000-\$250,000+		
Postsecondary Options	Click <u>HERE</u> for Postsecondary Options	Click <u>HERE</u> for Postsecondary Options	Click <u>HERE</u> for Postsecondary Options		

**BRIGHT OUTLOOK** = these jobs are expected to grow in the future – which means more opportunities for you!

O XELLO = you can learn more and save this job in your Xello account (note: some job titles might look a little different in Xello)

Business Administration in FINANCE Career Pathway at Marshfield High School Your Academic and Career Plan (ACP) for this career pathway starts here Use this page to figure out which classes and activities you will take to prepare for this career pathway. Record your plan in XELLO.						
Career and Technical Education Courses	<ul> <li>Must include a sequence of at least TWO Career and Technical Education courses.</li> <li>Should align with <u>Education Building Blocks</u> for the pathway:</li> <li>Accounting Principles</li> <li>DC College Accounting</li> <li>DC Business Core</li> </ul>		Start creating your professional network through <b>CAREER EXPLORATION</b> <b>PROGRAMS.</b> Record your experiences in XELLO.			
Other Recommended Courses				State: You can find the <u>list of career exploration</u> programs associated with this pathway and develop a program list specific to your region or school. <u>Regional:</u>		
Career and Technical Student Organization	Wisconsin Future Business Leaders of America (FBLA) Student Organization					
Work-Based Learning Options	<ul> <li>Youth Apprenticeship- <u>Finance</u> &amp; <u>Marketing</u> (450 hrs/year; 1-2 years)</li> <li><u>Employability Skills</u> (90 hrs)</li> </ul>					
Industry Recognized Credential Options	Accounting & Business Finance	Securities/Investments & Banking Services		Insurance		
				Insurance		
Credential Options Italics = must be 18				Insurance		
Credential Options Italics = must be 18 years old to obtain College Credit			School			
Credential Options Italics = must be 18 years old to obtain College Credit Opportunities You can find the list of college credit		Banking Services	School			
Credential Options Italics = must be 18 years old to obtain College Credit Opportunities You can find the list of	Business Finance          Transcripted Credit - Mid-State Technical         College         • DC College Accounting         • DC Business Core	Banking Services College Courses Offered at Your High AP and/or IB Courses College Courses You Can Take at a Colleg Application Deadlines:	ge Camp			
Credential Options Italics = must be 18 years old to obtain College Credit Opportunities You can find the list of college credit opportunities included in the postsecondary options for this	Business Finance          Transcripted Credit - Mid-State Technical         College         • DC College Accounting         • DC Business Core	Banking Services College Courses Offered at Your High AP and/or IB Courses College Courses You Can Take at a Colleg Application Deadlines:	ge Camp	DUS		

2022-2024